



## J THOMAS & COMPANY PRIVATE LIMITED

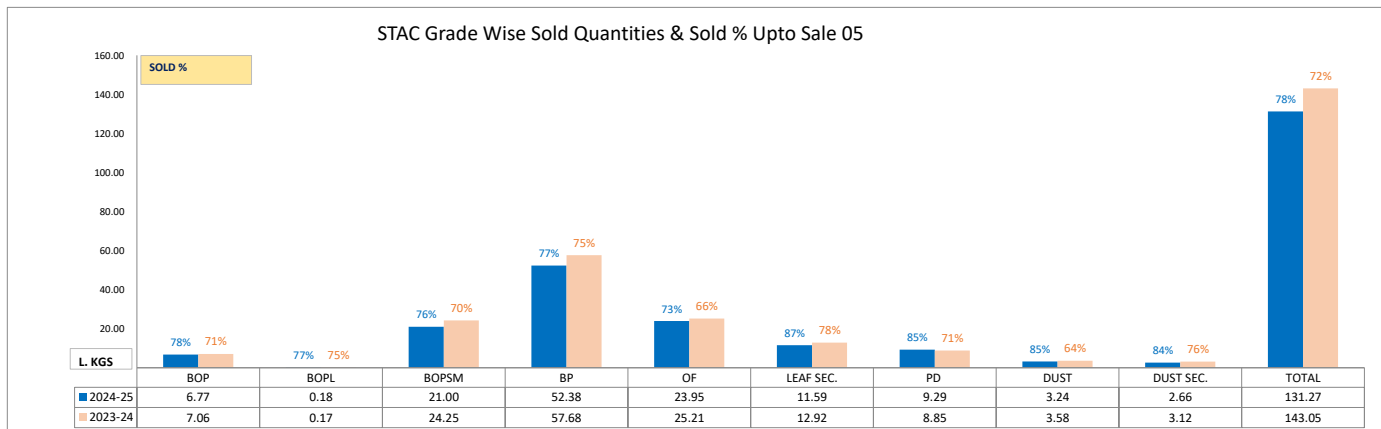
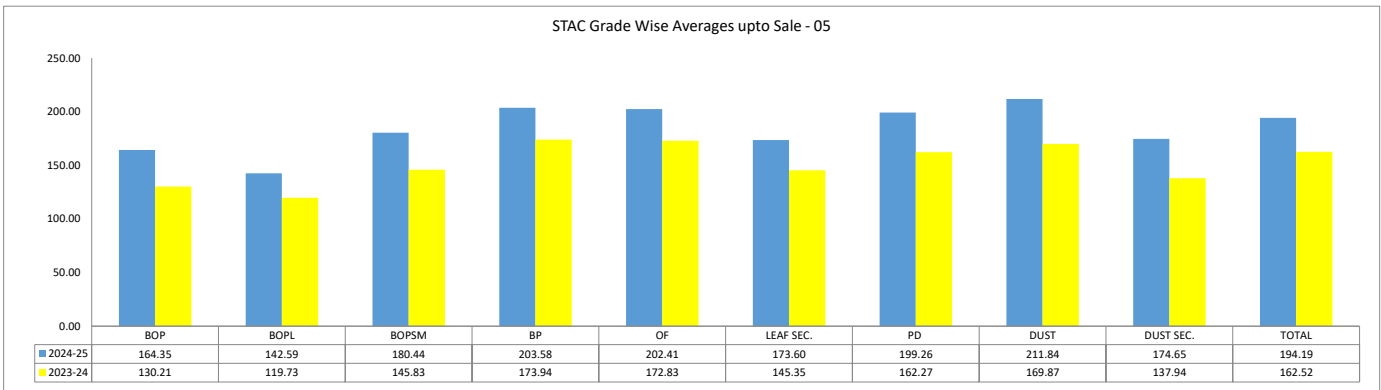
SILIGURI MARKET SYNOPSIS - SALE 05 (2024)

| Market Report                                                                                                                                                                                   |                                                                                                                                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LEAF                                                                                                                                                                                            | DUST                                                                                                                                                                                                         |
| <ul style="list-style-type: none"><li>* Market witnessed good demand.</li><li>* Good and best sorts were irregular following quality.</li><li>* Medium and Plainer sorts around last.</li></ul> | <ul style="list-style-type: none"><li>* Market witnessed good demand.</li><li>* Good and best sorts were irregular following quality.</li><li>* Medium and Plainer sorts were irregularly easier .</li></ul> |

| Buying Analysis                                                                                                                                                                                                |                                                                                                                                                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| LEAF                                                                                                                                                                                                           | DUST                                                                                                                                                   |
| <ul style="list-style-type: none"><li>* Internal Mainstay.</li><li>* TCPL/HUL Operated</li><li>* Local packeteers Selective.</li><li>* Western India Fair support.</li><li>* Export Limited enquiry.</li></ul> | <ul style="list-style-type: none"><li>* Internal Mainstay.</li><li>* Western India Good support.</li><li>* Packeteers /TCPL Limited enquiry.</li></ul> |

| AUCTION AVERAGES |         |         |        |         |         |      |              |         |         |
|------------------|---------|---------|--------|---------|---------|------|--------------|---------|---------|
|                  | 2024/25 |         |        | 2023/24 |         |      | UPTO SALE 05 |         |         |
|                  | Sale 05 | Sale 04 | +/-    | Sale 05 | Sale 04 | +/-  | 2024/25      | 2023/24 | 2022/23 |
| LEAF             | 140.34  | 148.94  | -8.61  | 121.42  | 116.68  | 4.74 | 193.73       | 162.94  | 177.30  |
| DUST             | 137.45  | 151.95  | -14.50 | 122.00  | 120.35  | 1.66 | 197.62       | 159.11  | 176.10  |
| TOTAL            | 139.92  | 149.26  | -9.33  | 121.47  | 116.95  | 4.52 | 194.19       | 162.52  | 177.17  |

| STAC AUCTION AVERAGES |         |        |        |        |        |        |        |        |        |
|-----------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| SALE                  |         | 50     | 51     | 52     | 01     | 02     | 03     | 04     | 05     |
| LEAF                  | 2024/25 | 172.81 | 162.48 | 159.29 | 151.65 | 150.09 | 149.06 | 148.94 | 140.34 |
|                       | 2023/24 | 157.82 | 155.08 | 152.08 | 141.18 | 132.57 | 128.81 | 116.68 | 121.42 |
| DUST                  | 2024/25 | 183.28 | 175.84 | 172.80 | 163.69 | 159.16 | 152.59 | 151.95 | 137.45 |
|                       | 2023/24 | 148.79 | 144.24 | 143.20 | 139.74 | 137.32 | 126.23 | 120.35 | 122.00 |
| TOTAL                 | 2024/25 | 173.77 | 163.68 | 160.33 | 152.59 | 150.88 | 149.39 | 149.26 | 139.92 |
|                       | 2023/24 | 156.81 | 153.83 | 151.11 | 141.05 | 133.02 | 128.60 | 116.95 | 121.47 |

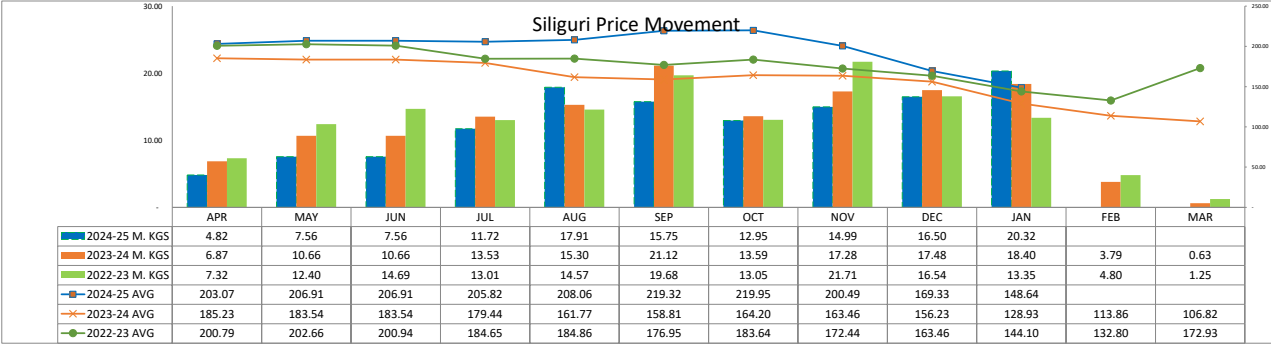


| OFFER / SOLD QUANTITY & AVERAGE PRICE (2024/25) |           |         |        |       |           |         |        |       |              |           |        |       |
|-------------------------------------------------|-----------|---------|--------|-------|-----------|---------|--------|-------|--------------|-----------|--------|-------|
|                                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | UPTO SALE 05 |           |        |       |
|                                                 | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD      | AVG.   | OUT % |
| BROKENS                                         | 2450264   | 2071697 | 141.12 | 15%   | 2844206   | 2321765 | 149.79 | 18%   | 104240258    | 80468680  | 194.09 | 23%   |
| FANNINGS                                        | 623750    | 515289  | 150.25 | 17%   | 639409    | 517289  | 161.63 | 19%   | 32870821     | 24020673  | 202.26 | 27%   |
| LEAF SEC.                                       | 702186    | 615914  | 129.42 | 12%   | 607026    | 570592  | 134.01 | 6%    | 13380655     | 11586158  | 173.60 | 13%   |
| LEAF TOTAL                                      | 3776200   | 3202900 | 140.34 | 15%   | 4090640   | 3409646 | 148.94 | 17%   | 150491734    | 116075511 | 193.73 | 23%   |
|                                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |           |        |       |
|                                                 | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD      | AVG.   | OUT % |
| DUST                                            | 514099    | 376190  | 139.23 | 27%   | 332700    | 277408  | 157.15 | 17%   | 14774326     | 12540567  | 202.50 | 15%   |
| DUST SEC.                                       | 210798    | 158874  | 133.22 | 25%   | 138201    | 116280  | 139.56 | 16%   | 3183611      | 2658841   | 174.65 | 16%   |
| DUST TOTAL                                      | 724897    | 535063  | 137.45 | 26%   | 470900    | 393688  | 151.95 | 16%   | 17957936     | 15199408  | 197.62 | 15%   |
| TOTAL                                           | 4501097   | 3737963 | 139.92 | 17%   | 4561541   | 3803334 | 149.26 | 17%   | 168449670    | 131274919 | 194.19 | 22%   |

| OFFER / SOLD QUANTITY & AVERAGE PRICE |           |         |        |       |           |         |        |       |              |           |        |       |
|---------------------------------------|-----------|---------|--------|-------|-----------|---------|--------|-------|--------------|-----------|--------|-------|
| LEAF                                  | THIS SALE |         |        |       | LAST SALE |         |        |       | UPTO SALE 05 |           |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD      | AVG.   | OUT % |
| 2024-25                               | 3776200   | 3202900 | 140.34 | 15%   | 4090640   | 3409646 | 148.94 | 17%   | 150491734    | 116075511 | 193.73 | 23%   |
| 2023-24                               | 4899413   | 3744031 | 121.42 | 24%   | 3180938   | 2448355 | 116.68 | 23%   | 176304730    | 127490644 | 162.94 | 28%   |
| DUST                                  | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |           |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD      | AVG.   | OUT % |
| 2024-25                               | 724897    | 535063  | 137.45 | 26%   | 470900    | 393688  | 151.95 | 16%   | 17957936     | 15199408  | 197.62 | 15%   |
| 2023-24                               | 547884    | 329989  | 122.00 | 40%   | 270210    | 192793  | 120.35 | 29%   | 22231733     | 15561450  | 159.11 | 30%   |
| TOTAL                                 | THIS SALE |         |        |       | LAST SALE |         |        |       | TO DATE      |           |        |       |
|                                       | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED   | SOLD    | AVG.   | OUT % | OFFERED      | SOLD      | AVG.   | OUT % |
| 2024-25                               | 4501097   | 3737963 | 139.92 | 17%   | 4561541   | 3803334 | 149.26 | 17%   | 168449670    | 131274919 | 194.19 | 22%   |
| 2023-24                               | 5447297   | 4074019 | 121.47 | 25%   | 3451148   | 2641148 | 116.95 | 23%   | 198536463    | 143052095 | 162.52 | 28%   |

| PRICE RANGE           |         |         |              |         |         |         |         |              |         |         |
|-----------------------|---------|---------|--------------|---------|---------|---------|---------|--------------|---------|---------|
| % OF TEAS SOLD        | LEAF    |         |              |         |         | DUST    |         |              |         |         |
|                       | 2024/25 |         | UPTO SALE 05 |         |         | 2023/24 |         | UPTO SALE 05 |         |         |
|                       | Sale 05 | Sale 04 | 2024/25      | 2023/24 | 2022/23 | Sale 05 | Sale 04 | 2024/25      | 2023/24 | 2022/23 |
| BELOW 100             | 0.0     | 0.1     | 0.4          | 7.8     | 3.1     | 0.1     | 0.2     | 0.7          | 4.8     | 2.0     |
| BETWEEN 100.00-119.99 | 12.0    | 4.2     | 3.9          | 32.0    | 17.2    | 29.4    | 9.2     | 5.0          | 22.5    | 10.6    |
| BETWEEN 120.00-139.99 | 54.9    | 51.2    | 16.3         | 10.3    | 20.1    | 39.0    | 40.5    | 9.7          | 14.0    | 14.5    |
| BETWEEN 140.00-159.99 | 16.2    | 18.9    | 13.0         | 6.7     | 9.1     | 12.5    | 20.6    | 9.4          | 13.5    | 14.4    |
| BETWEEN 160.00-179.99 | 8.4     | 10.8    | 15.0         | 6.8     | 8.3     | 9.6     | 11.2    | 12.1         | 12.9    | 16.1    |
| BETWEEN 180.00-199.99 | 3.9     | 6.2     | 12.9         | 6.8     | 6.9     | 4.5     | 5.5     | 13.8         | 10.0    | 10.0    |
| BETWEEN 200.00-219.99 | 1.9     | 2.9     | 7.6          | 7.5     | 7.6     | 2.4     | 5.6     | 13.8         | 8.8     | 9.7     |
| BETWEEN 220.00-239.99 | 1.0     | 2.1     | 7.2          | 6.8     | 7.8     | 1.1     | 3.7     | 13.6         | 6.1     | 9.5     |
| BETWEEN 240.00-259.99 | 0.9     | 1.7     | 7.2          | 5.0     | 6.6     | 0.3     | 1.8     | 10.0         | 3.7     | 6.5     |
| BETWEEN 260.00-279.99 | 0.3     | 0.9     | 6.0          | 3.7     | 4.7     | 0.3     | 0.9     | 5.9          | 1.9     | 3.8     |
| BETWEEN 280.00-299.99 | 0.0     | 0.5     | 4.1          | 2.5     | 3.3     | 0.2     | 0.4     | 3.5          | 1.3     | 1.7     |
| 300 AND ABOVE         | 0.6     | 0.4     | 6.5          | 4.1     | 5.4     | 0.5     | 0.4     | 2.6          | 0.4     | 1.1     |

| FUTURE FRESH OFFERING (IN PACKAGES) |                |       |        |                |       |        |            |       |        |
|-------------------------------------|----------------|-------|--------|----------------|-------|--------|------------|-------|--------|
| SALE NO                             | THIS YEAR-2024 |       |        | LAST YEAR-2023 |       |        | DIFFERENCE |       |        |
|                                     | LEAF           | DUST  | TOTAL  | LEAF           | DUST  | TOTAL  | LEAF       | DUST  | TOTAL  |
| 4                                   | 101306         | 9349  | 110655 | 105411         | 6072  | 111483 | -4105      | 3277  | -828   |
| 5                                   | 98822          | 15219 | 114041 | 106011         | 7750  | 113761 | -7189      | 7469  | 280    |
| 6                                   | 49595          | 8571  | 58166  | 67276          | 10645 | 77921  | -17681     | -2074 | -19755 |
| TOTAL                               | 249723         | 33139 | 282862 | 278698         | 24467 | 303165 | -28975     | 8672  | -20583 |



| STAC BUYING (ALL TEAS) FOR THE SALE 05 |             |        |     |            |           |        |       |            |             |        |     |
|----------------------------------------|-------------|--------|-----|------------|-----------|--------|-------|------------|-------------|--------|-----|
|                                        | CTC LEAF    |        |     | DUST       |           |        | TOTAL |            |             |        |     |
|                                        | Sale 05     |        |     |            |           |        |       |            |             |        |     |
| OFFER                                  | 3,776,200   |        |     | OFFER      | 724,897   |        |       | OFFER      | 4,501,097   |        |     |
| SOLD                                   | 3,202,900   |        |     | SOLD       | 535,063   |        |       | SOLD       | 3,737,963   |        |     |
| SOLD %                                 | 85%         |        |     | SOLD %     | 74%       |        |       | SOLD %     | 83%         |        |     |
| ZONE                                   | KGS         | AVG    | %   | ZONE       | KGS       | AVG    | %     | ZONE       | KGS         | AVG    | %   |
| Local                                  | 1,416,948.8 | 139.86 | 44% | Local      | 245,840.7 | 135.84 | 46%   | Local      | 1,662,789.5 | 139.26 | 44% |
| N.India                                | 748,730.8   | 148.17 | 23% | N.India    | 149,419.9 | 143.27 | 28%   | N.India    | 898,150.7   | 147.36 | 24% |
| W.India                                | 231,811.8   | 139.58 | 7%  | W.India    | 44,212.8  | 145.92 | 8%    | W.India    | 276,024.6   | 140.60 | 7%  |
| HUL                                    | 198,870.4   | 128.82 | 6%  | Others     | 30,579.5  | 148.26 | 6%    | HUL        | 198,870.4   | 128.82 | 5%  |
| R.Pack                                 | 153,740.2   | 151.10 | 5%  | R.Pack     | 23,779.9  | 123.98 | 4%    | R.Pack     | 177,520.1   | 147.47 | 5%  |
| TCPL                                   | 149,581.6   | 129.50 | 5%  | C.India    | 17,000.5  | 118.42 | 3%    | TCPL       | 155,560.2   | 129.61 | 4%  |
| Others                                 | 124,019.0   | 134.45 | 4%  | Exports    | 10,200.1  | 110.14 | 2%    | Others     | 154,598.5   | 137.18 | 4%  |
| C.India                                | 90,691.2    | 121.49 | 3%  | Packeteers | 7,898.6   | 109.19 | 1%    | C.India    | 107,691.7   | 121.00 | 3%  |
| Exports                                | 45,897.6    | 129.36 | 1%  | TCPL       | 5,978.6   | 132.29 | 1%    | Exports    | 56,097.7    | 125.87 | 2%  |
| Packeteers                             | 42,608.4    | 144.70 | 1%  |            |           |        |       | Packeteers | 50,507.0    | 139.15 | 1%  |
| TOTAL                                  | 3,202,900   | 140.34 |     | TOTAL      | 535,063   | 137.45 |       | TOTAL      | 3,737,963   | 139.92 |     |

| DOOARS BATTING ORDER (STAC+CTTA) UPTO SALE 05 |            |        |              |        |
|-----------------------------------------------|------------|--------|--------------|--------|
| MARK                                          | 2024-25    |        | 2023-24      |        |
|                                               | KGS        | AVG    | KGS          | AVG    |
| KARTICK                                       | 359058.30  | 329.73 | 571,502.20   | 321.95 |
| BINAGURI                                      | 1012946.50 | 308.34 | 1,241,874.60 | 286.04 |
| CHULSA                                        | 372437.70  | 307.97 | 385,160.00   | 275.60 |
| BHATKAWA                                      | 219433.00  | 292.74 | 217,900.30   | 268.08 |
| RYDAK                                         | 825439.10  | 291.88 | 1,235,444.30 | 273.01 |
| DALGAON                                       | 743631.50  | 291.77 | 1,227,863.80 | 274.06 |
| GHATIAROYAL                                   | 314239.10  | 288.43 | 653,117.90   | 293.61 |
| NEPUCHAPUR                                    | 442270.00  | 287.81 | 814,232.30   | 255.44 |
| MORAGHAT                                      | 900555.70  | 287.14 | 979,011.30   | 245.25 |
| JITI                                          | 1019442.30 | 281.04 | 952,036.80   | 279.28 |
| ARYAMANSPECIAL                                | 183955.40  | 276.09 | 291,970.90   | 248.03 |
| GULMA                                         | 679328.80  | 275.71 | 740,322.90   | 313.62 |
| MAINAKROYAALE                                 | 100067.30  | 275.13 | 95,466.70    | 261.01 |
| PAHARGOOMIAH                                  | 663488.20  | 272.84 | 881,863.60   | 265.18 |
| LEESHRIVER                                    | 558785.50  | 269.83 | 796,758.50   | 248.43 |
| INDONGGOLD                                    | 455508.00  | 269.32 | 722,349.20   | 205.85 |
| MATRIGOLD                                     | 474868.90  | 269.22 | 585,822.90   | 237.03 |
| BARADIGHI                                     | 700512.20  | 269.10 | 740,946.50   | 273.23 |
| HOPE                                          | 541951.30  | 265.64 | 489,591.80   | 270.06 |
| SANKOS                                        | 1098676.35 | 264.78 | 800,191.10   | 257.03 |
| HULDIBARIROYAL                                | 708813.40  | 261.71 |              |        |
| NUXALBARIIMPERIAL                             | 180476.20  | 259.75 | 299,725.50   | 258.94 |
| ZURRENTEE                                     | 348617.90  | 259.71 | 335,244.20   | 218.91 |
| KUMARGRAM                                     | 902657.40  | 259.32 | 656,143.30   | 261.38 |
| KARALAVALLEYROYAL                             | 368325.30  | 258.79 | 437,031.10   | 229.11 |

\* Above 30,000 Kgs.

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